

EMC Choice[®]
BUSINESSOWNERS



MOTELS

EMC Choice[®] Businessowners

Count on EMC for a wide variety of coverages
to meet your insurance needs.

 **EMC** Insurance Companies.

We're **BIG** on Small Business[®]

EMC Choice[®] Businessowners MOTELS

The EMC Choice Businessowners Motels program is designed for operations offering short-term lodging with limited amenities. These operations are typically used by business travelers. The Motels program is generally available for businesses with the following operations:

- Motels with or without limited cooking food services
- Motor inns
- Motor lodges
- Motor hotels

Eligibility Requirements

- \$6 million maximum sales/receipts per location
- Storage buildings (including business personal property) occupied by the insured, incidental to an eligible risk and not exceeding 35,000 sq ft may also be included
- No building can be taller than 3 stories or have more than 125 units (no limitation to floor area)
- Food service, if present, must be limited cooking* only
- No bar or cocktail lounge
- Pools are allowed (subject to underwriting and separate charge) where applicable

- Risks closed for more than 30 consecutive days (seasonal operations) are ineligible

Generally Not Acceptable For The Program

- Bed and breakfast inns, due to the unique nature, age and life safety issues of the structures
- Seasonal occupancy — motel should maintain an acceptable occupancy rate of 60% or greater
- Short-term apartments rented on a weekly or monthly basis
- Resort or spa operations
- Motels with full-service restaurants or room service
- Resorts with casinos
- Ski lodges
- Converted structures or premises not originally built for a motel occupancy

* Limited cooking restaurants are those where foods are prepared cold or cooked using appliances that do not emit smoke or grease-laden vapors that require an exhaust system. No grilling, open broiling, deep fat frying, roasting, barbecuing, solid fuel cooking (for example, mesquite, charcoal or hardwood) or other processes capable of producing grease-laden vapors are permitted. (Rule 22.A.10.a.(1)) For risks with limited cooking exposures, refer to specific Occupancy Class Group Eligibility criteria as indicated in Rule 22.

COVERAGE HIGHLIGHTS

PROPERTY	EMC CHOICE BUSINESSOWNERS	EMC CHOICE EXPANDED BUSINESSOWNERS
Accounts Receivable		
On Premises*	\$25,000	\$50,000
Off Premises	\$10,000	\$25,000
Arson and Theft Reward	\$5,000	\$10,000
Brands and Labels	Included	Included
Building Limit – Automatic increase*	Included at 8%	Included at 8%
Business Income – ALS (also civil authority, no waiting period)	No waiting period	No waiting period
Business Income – Extended period*	30 days	60 days
Business Income from Dependent Properties (no waiting period; also civil authority, no waiting period)	\$10,000	\$25,000
Business Income Ordinary Payroll*	60 days	60 days
Business Personal Property – Off premises or in transit	\$25,000	\$25,000
Business Personal Property – Seasonal increase*	25%	25%
Claims Data Expense	\$2,500	\$5,000
Debris Removal*	25%/\$10,000	25%/\$25,000
Employee Dishonesty*	\$10,000	\$25,000
Equipment Breakdown	Included by endorsement	Included by endorsement
Fine Arts	\$10,000	\$25,000
Fire Department Service Charge	\$10,000	\$10,000
Fire Extinguishing Equipment Recharge Expense	\$10,000	\$25,000
Forgery and Alteration*	\$10,000	\$25,000

PROPERTY	EMC CHOICE BUSINESSOWNERS	EMC CHOICE EXPANDED BUSINESSOWNERS
Glass Breakage – Interior and exterior (for insured tenants also)	Included	Included
Glass Expense – Temporary repairs	Included	Included
Increased Cost of Construction*	\$20,000	See Ordinance or Law
Lock Replacement and Rekeying	\$1,000	\$2,500
Money and Securities*	\$10,000	\$10,000
Money Orders and Counterfeit Money	\$2,500	\$10,000
Newly Acquired Buildings	90 days/\$500,000	120 days/\$1,000,000
Business Personal Property	90 days/\$250,000	120 days/\$500,000
Business Income	90 days/\$100,000	120 days/\$250,000
Ordinance or Law*	See Increased Cost of Construction	\$25,000
Outdoor Property (with expanded causes of loss)*	\$10,000	\$20,000
Personal Effects (no per person sublimit)	\$5,000	\$10,000
Pollutant Cleanup and Removal	\$10,000	\$25,000
Premises Boundary Definition	1,000 ft	1,000 ft
Premises Damage from Burglary or Robbery	\$5,000	\$5,000
Preservation of Property	30 days	45 days
Replacement Cost Valuation – All losses under \$2,500	Included	Included
Signs – Attached to the building	Included in building limit	Included in building limit
Signs – Not attached to the building*	See Outdoor Property	See Outdoor Property
Spoilage (refrigeration agreement required)	\$5,000	\$10,000
Theft of Furs, Jewelry, Dies, Molds, Forms and Patterns	\$2,500	\$5,000
Utilities Services – Direct damage*	\$10,000	\$25,000
Valuable Papers and Records		
On Premises*	\$25,000	\$50,000
Off Premises	\$10,000	\$25,000
Water Backup and Sump Overflow	\$5,000	\$10,000

LIABILITY	EMC CHOICE BUSINESSOWNERS	EMC CHOICE EXPANDED BUSINESSOWNERS
Bodily Injury Definition	Includes mental anguish	Includes mental anguish
Broad Form Property Damage Liability	Included	Included
Damage to Premises Rented to You*	\$300,000	\$300,000
Host Liquor Liability	Included	Included
Medical Expense*	\$5,000	\$5,000
Medical Payments Expense Reporting	3 years	3 years
Liability for Guests' Property*	\$25,000/\$1,000 per guest	\$25,000/\$1,000 per guest
Liability for Nonowned Watercraft Less than 51 ft	Included	Included
Personal and Advertising Injury	Included	Included
Products and Completed Operations* Aggregate	2X occurrence limit	2X occurrence limit
Supplementary Payments		
Cost of Bail Bonds	Up to \$3,000	Up to \$3,000
Actual Loss of Earnings (time away from work due to claim or suit)	Up to \$350/day	Up to \$350/day
Who Is an Insured		
Expanded Definition of Insured Subsidiaries	Included	Included
Volunteer Workers	Included	Included
Newly formed or Acquired Organizations	180 days	180 days

* Limit/conditions may be modified depending on the coverage. Contact your EMC underwriter for additional information.

In addition to the coverages listed, an optional endorsement is available for motel operations.

Motel – Liability for Guests' Property in Safe Deposit Boxes Endorsement (optional form)

This endorsement amends the Businessowners Coverage Form BP0003 by adding a coverage grant to cover guests' property held in a safe deposit box on the insured's premises. It should be used in conjunction with motel endorsement BP0710. Coverage is available for guests' property in safe deposit boxes at limits of \$5,000, \$10,000, \$15,000, \$20,000 and \$25,000 per occurrence.

EMC Choice Businessowners Motels Preferred Risks

The most preferred risks for the EMC Choice Businessowners Motels program will:

- Demonstrate a minimum of three years continuous experience in business
- Have verifiable, profitable experience showing continuous insurance coverage with a standard market carrier while in business
- Remain financially stable with the ability to provide (upon request) proof of the ability to address current and future obligations

EMC Insurance Companies

EMC Insurance Companies is built on more than 100 years of serving independent agents just like you. Today, EMC has grown to become one of the largest property and casualty companies in Iowa with more than 2,100 employees and assets of approximately \$3 billion. Nationally, EMC ranks among the top 60 insurance organizations.

National Coverage

Headquartered in Des Moines, Iowa, EMC Insurance Companies provides insurance coverage and services through 16 branch offices and 5 service offices across the country.

Financial Strength

Excellent capitalization, a strong regional market presence, solid underwriting and attractive products earned EMC an A- (Excellent) rating from A.M. Best Company. The rating recognizes the value of EMC's agency relationships and its well-balanced book of commercial and personal lines business. Approximately 85 percent of the company's volume is commercial lines, with the remaining 15 percent in personal lines.



The contents of this brochure are provided for informational purposes only and are not intended to be all inclusive. Please refer to the issued policy for specific details regarding coverages, conditions and exclusions. In the event of a conflict between the terms contained herein and the policy, the policy terms and conditions will prevail.

