

Boat Dealer & Boat Repair Guide



Auto-Owners Insurance





Boat Dealer & Boat Repair

Auto-Owners has the versatility and flexibility needed to make sure you and your business are properly protected. Our Boat Dealer & Boat Repair classifications, within our Garage program, provide broad coverage at a competitive rate. Insuring these operations within our Garage program also gives you the ability to insure automobiles and recreational vehicles on the same policy. This brochure is designed as a guide to help you understand the many coverage options Auto-Owners can provide.

Overview

Boat Dealer - Provides coverage for dealers who sell new and used personal use watercraft, parts and accessories, as well as provide repair services and storage & moorage.

Boat Repair - Anticipates the repair of personal use watercraft as well as incidental parts sales.

Our program can cover the following exposures:

- Liability including Protection & Indemnity
- Marine Operators Coverage
- Coverage for physical damage to boats under Dealer's Blanket
- Commercial Property



Liability

The Garage Liability policy anticipates garage exposures, including boat dealer and boat repair operations. This policy covers liability arising out of bodily injury and property damage as a result of your premises, operations, work performed or your products.

- Division I** - Coverage for owned and non-owned watercraft, automobiles and hired automobiles.
- Division II** - Coverage for non-owned watercraft, automobiles and hired automobiles. *(Owned automobiles must be separately insured.)*

Policy Features

- Protection & Indemnity coverage for watercraft liability exposures
- Personal and Advertising Injury coverage
- Damage to Premises Rented to You (Fire Damage) up to \$50,000
- Medical Payments coverage up to \$5,000

Optional Coverage & Packages

- Employee Benefits Liability**
- Garage Liability Plus Endorsement**
 - Reinstatement of Products-Completed Operations Aggregate Limit
 - Personal Injury Extension broadens definition of personal injury
 - Extended Coverage for Non-Owned Watercraft up to 50 feet in length
 - Loss of Earnings coverage is increased to \$400 per day
 - Damage to Premises Rented to You increased to \$300,000 and includes smoke
 - Medical Payments coverage increased to \$10,000
 - Blanket Additional Insured - Lessor of Leased Equipment
 - Blanket Additional Insured - Managers or Lessors of Premises
 - Newly Formed or Acquired Organizations extended to 180 days
 - Blanket Waiver of Subrogation
- Broad Form Products and Completed Operations Coverage**
- Garage Liability Errors and Omissions Coverage Package - *Division I only***
 - Insurance Agents Errors & Omissions Liability
 - Secured Interest Errors & Omissions Liability
 - Truth in Lending Errors & Omissions Liability
 - Odometer and Prior Damage Disclosure Statutes Errors & Omissions Defense

Other Liability Exposures

Exposures not anticipated in the scope of a boat dealer or boat repair operation should be covered by the Commercial General Liability Coverage (CGL) Form.

- Included in policy.
- Optional coverages & packages available.





Marine Operators Coverage

Provides coverage for damage to watercraft, which are the property of others and in your custody for storage, repair, or safekeeping.

- Named Perils or Comprehensive
 Collision

Coverage Level Options

- Legal Liability** - Pays for loss or damage for which you, the insured, are legally obligated to pay.

Optional Coverage & Packages

- Marine Operators Plus**
- **Replacement & Repairs** - Provides reimbursement of retail value to replace covered property, which was lost or damaged. This coverage also applies to furnish labor and materials to repair covered property to which Marine Operators Coverage applies. (*Replacement & Repairs coverage defaults to reimbursement of parts at actual cost to you when this package is not selected.*)
 - **Labor & Materials** - Protects your investment of labor and materials in the property of others while in your custody for renovation, service or repair.
 - **Customer Personal Property** - Pays up to \$1,000 for loss or damage to customer's personal property left in a customer's watercraft or auto while in your custody for renovation, service or repair.



Coverage for Physical Damage (Dealer's Blanket)

Coverage under the Dealer's Blanket policy is available for damage to watercraft that are held for sale, held pending delivery after sale, or used in the business of a dealer.

- Named Perils or Comprehensive
 Collision

Floor Plan watercraft can be excluded from Comprehensive, Collision, and False Pretense inventory based on the contract that is in place.

- Reporting Form** - Provides unlimited coverage limit if monthly reports are accurate and submitted on time. Premium is developed by using the average inventory for the term. If the average inventory is not known, use 75% of the maximum monthly inventory.
- Non-Reporting** - Coverage is capped based on a maximum coverage limit with no monthly inventory reporting. Premium is developed by using the maximum inventory for the term.

Policy Features

- Replacement & Repairs Reimbursement - 60% of retail value for parts and labor when you repair your covered watercraft. (80%, 90% or 100% reimbursement is available when the Dealer's Blanket Coverage Package is selected.)
- Collapse, Earthquake and Flood included as covered perils.

Optional Coverage & Packages

- Hail Options**
- 15 Vehicle Aggregate Deductible
 - No Vehicle Aggregate Deductible
 - Hail Exclusion
- Dealer's Blanket Coverage Package**
- Dealers Replacement & Repairs Reimbursement at retail price.
 80% 90% 100%
 - Diminished Value coverage
 - Drive Other Cars coverage (*extends Comprehensive and Collision coverage only*)
 - False Pretense coverage (*select options below*)
- False Pretense** (included in Dealer's Blanket Coverage Package)
- With Floor Plan Without Floor Plan
 - \$25,000 \$50,000 \$100,000 Entire Inventory

■ Included in policy.

Optional coverages & packages available.





Commercial Property Coverage for Boat Dealer & Boat Repair Business

A Commercial Property policy may be written to cover the property exposure of your business including:

- Building
- Business personal property
- Business income & extra expense
- Employee tools
- Stock
- Sign coverage

In conjunction with the Commercial Property policy, the Garage Property Plus Coverage Package is available and provides several valuable coverages.

| Coverage | Limit |
|---|---|
| Accounts Receivable | \$100,000 |
| Arson Reward | \$7,500 |
| Bailees | \$2,500 per item \$5,000 per loss |
| Business Income & Extra Expense | Actual Loss Sustained |
| Business Personal Property Expanded Coverage | Up to 1,000 feet from the premises |
| Business Personal Property at Fairs or Exhibitions | \$5,000 |
| Debris Removal | \$25,000 |
| Electronic Data Processing Equipment | \$25,000 |
| Employee Dishonesty | \$15,000 |
| Employee Tools | \$5,000 |
| False Pretense for Stock | Value of stock |
| Fine Arts, Collectibles, & Memorabilia | \$2,500 per item \$10,000 per loss |
| Fire Department Service Charge <i>(not available in AZ)</i> | \$5,000 |
| Fire Extinguisher & Suppression System Recharge | \$10,000 |
| Forgery or Alteration | \$10,000 |
| Glass Breakage | Within building or business personal property limit |

| Coverage | Limit |
|---|---|
| Inventory <i>(Seasonal)</i> | 25% increase in Business Personal Property |
| Mechanical Breakdown | \$5,000 |
| Money & Securities | \$15,000 |
| Money Orders & Counterfeit Paper Currency | \$5,000 |
| Newly Acquired Business Personal Property | \$500,000 for 90 days |
| Newly Acquired or Constructed Property | \$1,000,000 for 90 days |
| Off Premises Utility Failure | \$50,000 |
| Ordinance or Law | \$50,000 |
| Outdoor Property | \$10,000 (\$1,000 per tree, shrub or plant) |
| Personal Effects & Property of Others | \$15,000 |
| Pollutant Clean Up & Removal | \$25,000 |
| Property In Transit | \$25,000 |
| Property Off Premises | \$25,000 |
| Refrigerated Products | \$10,000 |
| Re-keying of Locks | \$1,000 |
| Salesperson Samples | \$10,000 |
| Signs | \$5,000 |
| Valuable Papers | \$50,000 |
| Water Backup from Sewers or Drains | \$15,000 |

Other Auto-Owners Policies To Consider For Your Business

Life Insurance & Disability Income

Auto-Owners offers a wide variety of life insurance products as well as Disability Income. These products protect your business and can be tailored to meet your specific needs. In addition to traditional life insurance products, options of coverage include buy-sell agreements and key man policies. Auto-Owners Disability Income product offers several rider options for you to choose from to best cover the needs of your business.

Commercial Umbrella

An Auto-Owners Commercial Umbrella policy is an excellent way to protect your business assets. Auto-Owners provides a competitively priced Commercial Umbrella policy that provides liability limits in excess of those provided on your Garage policy. **Our Umbrella provides Protection and Indemnity coverage on a following form basis.** An umbrella policy also helps broaden coverage and prevent coverage gaps. This policy provides worldwide coverage and legal defense.

Workers Compensation

A Workers Compensation policy is important for the protection of your employees who may face injuries or sickness while on the job. Auto-Owners offers a great product with competitive rates for garage classifications.

Tailored Protection Policy

A Tailored Protection Policy (TPP) will provide the property coverage that is essential for your garage business, including coverage for buildings, business personal property, and inland marine. In addition, if you have a business operation that is not anticipated under the Garage policy, a TPP can provide the extra general liability coverage needed to ensure that you and your customers are well protected.

Your independent agent proudly representing Auto-Owners would be happy to provide you with policy proposals to cover all of your insurance needs. These policies not only protect your business, but may result in a Multi-Policy Discount on your Garage or other policies. Make sure to ask your agent about this discount and other discounts that may be available to you.



Auto-Owners Insurance also offers . . .

- Personal Auto Insurance
- Homeowners Insurance
- Mobile Home Insurance
- Condominium Insurance
- Renters Insurance
- Life Insurance
- Long-Term Care Insurance
- Disability Insurance
- Bonds
- Yacht Insurance
- Farm Insurance
- Professional Liability
- Crime Insurance
- And more!

Keep everything you value Safe. Sound. Secure.® Ask your agent today about life, home and auto insurance from Auto-Owners Insurance.



Auto-Owners Insurance

Since 1916, Auto-Owners has operated solely through trusted and valued independent agents. We are a Fortune 500 Company and the 16th largest property/casualty insurance company in the nation. Our products are brought to you through over 6,000 independent agencies serving over 3 million policyholders in 26 states. Auto-Owners continues to strive for “No Problem®” claims service and continue to receive high marks from nationally recognized insurance rating organizations such as A.M. Best and Weiss Ratings.

Note: The analysis of coverage is in general terms and is superseded in all respects by the Insuring Agreements, Endorsements, Exclusions, Terms and Conditions of the Policy. Some of the coverage mentioned in this material may not be applicable in all states or may have to be modified to conform to applicable state law. Some coverages may have been eliminated or modified since the printing of this material.

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